

A woman with long blonde hair, wearing a dark long-sleeved top and leggings, stands on the peak of a rocky, grassy hill. Her arms are raised in a 'V' shape. The background shows a wide valley with a winding river, surrounded by mountains under a hazy, overcast sky. The overall tone is muted and atmospheric.

20 Techniques That Will Make You an **Influential Leader**

Tip #1

Lead By Example

A good leader should set the example and the tone. Hypocrisy is not an option, so if you want your team to wear a tie... you do the same!

Tip #2

Don't Try Too Hard to be Liked

It's great to be liked, and being your fun self is a great idea for a leader. But don't try so hard to be liked that you say yes to everything. This won't win you respect, you will simply be taken advantage of.

Tip #3

Use Silence To Your Advantage

To command respect, don't be afraid to let a silence sit. The best way to get a room of people to sit up and take notice is to stand quietly in the corner of the room, arms crossed.

Tip #4

Protect Your Team

Your job as leader is to protect your team. That means protecting them from your higher ups among other things.

Tip #5

Ask Why Your Work Isn't Motivating

If someone isn't doing their best work, ask how you could fix that by changing the nature of the work.

Tip #6

Assign Projects

Giving people control over an entire project shows you trust them, and makes the work more inherently motivating and engaging.

Tip #7

Take Responsibility

The way you protect your team from superiors is by taking responsibility when things go wrong. Leadership is sacrifice.

Tip #8

Ensure That Physical Needs Are Met

Your team should be warm, comfortable, and safe.

Tip #9

Make Your Team Feel Valued

When someone does good work, demonstrate to them why that is so valuable.

Tip #10

Use The Sandwich Technique

When giving negative feedback, always sandwich it between two positive points.

Tip #11

Make Instructions Clear and Precise

This is to remove the likelihood of error and confusion.

Tip #12

Don't "Play" At Business

Throwing meetings so you can feel like an important manager is a waste of time for everyone.

Tip #13

Use Process Kaizen

This means making small changes to the way that processes are carried out, in order to make work go more quickly and efficiently.

Tip #14

Look The Part

If you want to command respect in your office then it is important that you look the part.

Tip #15

Speak More Slowly

Talk slowly and you will sound more confident and intelligent and what you say will be easier to understand.

Tip #16

Believe In What You Are Doing

This will come across in the way that you communicate and it will help people to be more on board.

Tip #17

Stay Calm In A Crisis

In a crisis, a team will look to its leader to know how to act. Therefore, your response is extremely important and will set the tone for the group as a whole.

Tip #18

Use Transformismo

Transformismo is a term coined by Mussolini that describes placing dissidents and potential rebels in positions of authority.

Tip #19

Don't Micromanage

Let your team do the work they're paid to do,
and afford them the creative freedom to feel
rewarded doing it!

Tip #20

Remember: It's Just Work!

Finally, remember that you are only the boss in the office... and your staff have more important things going on in their lives!